

THE ISLAND WATER ASSOCIATION, INC.
FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2018 AND 2017

**THE ISLAND WATER ASSOCIATION, INC.
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YEARS ENDED DECEMBER 31, 2018 AND 2017**

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INDEPENDENT AUDITORS' REPORT

Board of Directors and Members
The Island Water Association, Inc.
Sanibel, Florida

We have audited the accompanying financial statements of The Island Water Association, Inc., which comprise the balance sheets as of December 31, 2018 and 2017, and the related statements of operations and system investment; changes in system investment, members' contribution in aid of construction, and accumulated other comprehensive income (loss); and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors and Members
The Island Water Association, Inc.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Island Water Association, Inc. as of December 31, 2018 and 2017, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

CliftonLarsonAllen LLP

CliftonLarsonAllen LLP

Fort Myers, Florida
March 22, 2019

THE ISLAND WATER ASSOCIATION, INC.
BALANCE SHEETS
DECEMBER 31, 2018 AND 2017

ASSETS	2018	2017
PLANT PROPERTY		
Utility Plant in Service	\$ 52,860,500	\$ 51,653,200
Less: Accumulated Depreciation	<u>(28,132,700)</u>	<u>(27,459,100)</u>
Net Plant Property	24,727,800	24,194,100
CURRENT ASSETS		
Cash and Cash Equivalents	1,573,500	1,769,900
Accounts Receivable	544,600	479,100
Unbilled Revenue	374,200	335,800
Prepayments and Other	174,200	174,000
Total Current Assets	<u>2,666,500</u>	<u>2,758,800</u>
INVESTMENTS		
Participation Certificates	234,900	248,300
BOARD RESTRICTED ASSETS		
Reserve Fund, Cash Equivalents	156,500	47,700
Reserve Fund, Marketable Securities	<u>6,857,700</u>	<u>6,353,100</u>
Total Board Restricted Assets	7,014,200	6,400,800
RESTRICTED ASSETS		
Cash Equivalents	15,400	8,100
Marketable Securities	<u>565,800</u>	<u>567,300</u>
Total Restricted Assets	<u>581,200</u>	<u>575,400</u>
Total Assets	<u><u>\$ 35,224,600</u></u>	<u><u>\$ 34,177,400</u></u>

See accompanying Notes to Financial Statements.

**THE ISLAND WATER ASSOCIATION, INC.
BALANCE SHEETS (CONTINUED)
DECEMBER 31, 2018 AND 2017**

CAPITALIZATION, LIABILITIES, AND MEMBERS' CONTRIBUTIONS	2018	2017
CAPITALIZATION		
Net Revenues Reinvested in the Water System	\$ 14,579,900	\$ 10,803,500
Members' Contribution in Aid of Construction (CIAC)	16,588,200	16,376,100
Other Comprehensive Income (Loss)	307,300	(753,300)
	31,475,400	26,426,300
Total Capitalization		
 LONG-TERM LIABILITIES		
Injection Well Liability	206,500	194,800
Postretirement Benefit Plan Obligation	445,100	4,320,400
Long-Term Debt, Less Current Maturities	2,244,000	2,438,400
	2,895,600	6,953,600
Total Long-Term Liabilities		
 CURRENT LIABILITIES		
Current Portion of Long-Term Debt	194,700	190,800
Accounts Payable and Accrued Expenses	658,900	606,700
	853,600	797,500
Total Current Liabilities		
Total Capitalization, Liabilities and Members' Contributions	\$ 35,224,600	\$ 34,177,400

See accompanying Notes to Financial Statements.

**THE ISLAND WATER ASSOCIATION, INC.
STATEMENTS OF OPERATIONS AND SYSTEM INVESTMENT
YEARS ENDED DECEMBER 31, 2018 AND 2017**

	2018	2017
OPERATING INCOME	\$ 7,507,500	\$ 7,086,400
OPERATING COSTS		
Operations	3,791,500	3,722,400
Maintenance	1,131,000	1,228,100
Administration	2,112,200	2,076,800
Total Operating Costs	7,034,700	7,027,300
Net Operating Income	472,800	59,100
OTHER INCOME		
Interest and Earnings from Investments	128,400	46,400
Other Income	87,000	71,800
Gain on Curtailment of Postretirement Benefit Plan Obligation	3,198,200	-
Total Other Income	3,413,600	118,200
Income Before Interest Charges	3,886,400	177,300
INTEREST CHARGES ON LONG-TERM DEBT	145,900	169,500
Less: Interest Capitalized into Capital Projects	(35,900)	(3,900)
Total Interest Charges	110,000	165,600
Net Income	3,776,400	11,700
NET REVENUES REINVESTED IN THE WATER SYSTEM		
Beginning of Year	10,803,500	10,791,800
End of Year	\$ 14,579,900	\$ 10,803,500

See accompanying Notes to Financial Statements.

**THE ISLAND WATER ASSOCIATION, INC.
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2018**

	<u>Operations</u>	<u>Maintenance</u>	<u>Administration</u>	<u>Totals</u>
Salaries and Wages	\$ 917,200	\$ 765,100	\$ 739,500	\$ 2,421,800
Employee Benefits	749,900	100,700	687,000	1,537,600
Payroll Taxes	104,800	16,500	54,600	175,900
Insurance	-	-	230,200	230,200
Electricity and LP Gas	551,500	-	13,000	564,500
Chemicals	420,900	-	-	420,900
Supplies	77,300	131,800	47,800	256,900
Repairs and Maintenance	-	-	65,300	65,300
Depreciation	942,200	-	-	942,200
Professional Fees	-	-	127,600	127,600
Contract Services	-	77,500	-	77,500
Travel and Training	13,900	6,000	4,900	24,800
Meetings	-	-	10,200	10,200
Telephone and Internet	-	-	41,500	41,500
Vehicle Expenses and Fuel	6,000	33,400	-	39,400
Permits and Fees	7,800	-	-	7,800
Dues and Subscriptions	-	-	3,600	3,600
Other Miscellaneous	-	-	87,000	87,000
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total Functional Expenses	<u>\$ 3,791,500</u>	<u>\$ 1,131,000</u>	<u>\$ 2,112,200</u>	<u>\$ 7,034,700</u>

See accompanying Notes to Financial Statements.

**THE ISLAND WATER ASSOCIATION, INC.
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2017**

	<u>Operations</u>	<u>Maintenance</u>	<u>Administration</u>	<u>Totals</u>
Salaries and Wages	\$ 941,200	\$ 798,000	\$ 738,400	\$ 2,477,600
Employee Benefits	700,000	116,200	724,500	1,540,700
Payroll Taxes	108,000	21,100	52,900	182,000
Insurance	-	-	195,500	195,500
Electricity and LP Gas	539,800	-	13,500	553,300
Chemicals	370,200	-	-	370,200
Supplies	80,700	155,100	48,800	284,600
Repairs and Maintenance	-	-	65,100	65,100
Depreciation	901,300	-	-	901,300
Professional Fees	-	-	114,800	114,800
Contract Services	-	102,700	-	102,700
Travel and Training	12,000	5,600	5,600	23,200
Meetings	-	-	11,500	11,500
Telephone and Internet	-	-	42,000	42,000
Vehicle Expenses and Fuel	1,700	29,400	-	31,100
Permits and Fees	67,500	-	-	67,500
Dues and Subscriptions	-	-	3,500	3,500
Other Miscellaneous	-	-	60,700	60,700
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total Functional Expenses	<u>\$ 3,722,400</u>	<u>\$ 1,228,100</u>	<u>\$ 2,076,800</u>	<u>\$ 7,027,300</u>

See accompanying Notes to Financial Statements.

THE ISLAND WATER ASSOCIATION, INC.
STATEMENTS OF CHANGES IN SYSTEM INVESTMENT, MEMBERS' CONTRIBUTIONS IN AID OF
CONSTRUCTION, AND ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)
YEARS ENDED DECEMBER 31, 2018 AND 2017

	System Investment	Members' Contribution in Aid of Construction	Accumulated Other Comprehensive Income (Loss)	Total
BALANCE - DECEMBER 31, 2016	\$ 10,791,800	\$ 16,137,600	\$ (714,300)	\$ 26,215,100
Net Income for 2017	11,700	-	-	11,700
New Members	-	104,000	-	104,000
Meter Upgrades	-	132,300	-	132,300
Reconnections	-	2,200	-	2,200
Comprehensive Income:				
Actuarial Loss, including Effect of Change in Discount Rate	-	-	(126,100)	(126,100)
Amortization of Actuarial Loss	-	-	22,100	22,100
Amortization of Transition Obligation	-	-	65,000	65,000
Total	<u>11,700</u>	<u>238,500</u>	<u>(39,000)</u>	<u>211,200</u>
BALANCE - DECEMBER 31, 2017	10,803,500	16,376,100	(753,300)	26,426,300
Net Income for 2018	3,776,400	-	-	3,776,400
New Members	-	103,600	-	103,600
Meter Upgrades	-	107,200	-	107,200
Reconnections	-	1,300	-	1,300
Comprehensive Income:				
Actuarial Gain, including Effect of Change in Discount Rate	-	-	1,003,900	1,003,900
Amortization of Actuarial Loss	-	-	31,500	31,500
Change in Prior Service Cost	-	-	-	-
Amortization of Transition Obligation	-	-	25,200	25,200
Total	<u>3,776,400</u>	<u>212,100</u>	<u>1,060,600</u>	<u>5,049,100</u>
BALANCE - DECEMBER 31, 2018	<u>\$ 14,579,900</u>	<u>\$ 16,588,200</u>	<u>\$ 307,300</u>	<u>\$ 31,475,400</u>

See accompanying Notes to Financial Statements.

THE ISLAND WATER ASSOCIATION, INC.
STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2018 AND 2017

	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash Received - Customers and Operating Activities	\$ 7,504,000	\$ 7,102,900
Cash Paid to Suppliers and Employees	(5,796,600)	(5,634,900)
Earnings from Investments	121,400	98,500
Interest Paid (Net of Amount Capitalized)	(98,300)	(154,600)
Net Cash Provided by Operating Activities	1,730,500	1,411,900
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital Expenditures (Including Capitalized Interest of \$35,900 and \$3,900 for 2018 and 2017, Respectively)	(1,336,300)	(537,500)
Purchases of Marketable Securities	(1,721,100)	(1,957,700)
Redemption of Marketable Securities	1,225,000	1,380,000
Net Cash Used by Investing Activities	(1,832,400)	(1,115,200)
CASH FLOWS FROM FINANCING ACTIVITIES		
Payment of Debt	(190,500)	(194,900)
Member Contributions in Aid of Construction	212,100	238,500
Net Cash Provided by Financing Activities	21,600	43,600
INCREASE (DECREASE) IN CASH AND EQUIVALENTS	(80,300)	340,300
Cash and Equivalents at Beginning of Year	1,825,700	1,485,400
CASH AND EQUIVALENTS AT END OF YEAR	\$ 1,745,400	\$ 1,825,700
SUPPLEMENTAL DISCLOSURES OF NONCASH INVESTING AND FINANCING ACTIVITIES		
Increases to Utility Plant in Service through Accounts Payable	\$ 73,300	\$ 7,000
Cash and Cash Equivalents	\$ 1,573,500	\$ 1,769,900
Cash and Cash Equivalents - Board Restricted	156,500	47,700
Cash and Cash Equivalents - Restricted	15,400	8,100
Total	\$ 1,745,400	\$ 1,825,700

See accompanying Notes to Financial Statements.

THE ISLAND WATER ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

The Island Water Association, Inc. (the Association) is a nonprofit organization exempt from federal and state income taxes under Internal Revenue Code (IRC) Section 501(c)(4). The Association provides water to commercial and residential structures on Sanibel and Captiva Islands, two barrier islands located in southwest Florida.

On July 16, 1995, the Association was granted a 20-year franchise by the Board of County Commissioners of Lee County, Florida (the County) and the city of Sanibel (the City). On June 2, 2015, this agreement was extended to July 16, 2045. This franchise agreement requires that the Sanibel City Council approve any rate changes requested by the Association.

As a requirement for qualification for exemption from real estate taxes, the Articles of Incorporation provides that "Upon retirement of all outstanding indebtedness of the corporation, ownership of the corporation shall revert to Lee County." Further, and subject to the foregoing, the franchise gives the city of Sanibel and Lee County the first right of refusal and an option to purchase the corporation for fair market value.

Each connection for the services rendered by the Association entitles the subscriber to one membership certificate. At any meeting of the members of the Association, each member is entitled to only one vote, regardless of the number of certificates of membership held.

The Association is subject to various commitments, contingencies, and restrictions due to obtaining permits from the state of Florida and from the South Florida Water Management District.

Income Taxes

The Association is a nonprofit organization and as such is not subject to income tax. As of the date of this report, the Association has not undertaken any activities that would potentially jeopardize its status as a nonprofit organization.

The Corporation follows the income tax standard for uncertain tax positions. As a result, the Corporation evaluated its tax positions and determined it has no uncertain tax positions as of December 31, 2018 and 2017.

The Association income tax returns are subject to review and examination by federal and state authorities. The Association is not aware of any activities that would jeopardize its tax-exempt status, nor is it aware of any activities that are subject to tax on unrelated business income or excise or other taxes.

Utility Plant in Service

Utility plant in service is recorded at cost or at fair value if the assets are contributed to the Association from a developer. Depreciation is provided by depreciating a group of assets over their estimated useful lives of each group, using the straight-line method. The cost of depreciable plant assets retired, plus the cost of removal, less any sale proceeds, is charged against accumulated depreciation.

THE ISLAND WATER ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

For the purpose of the statement of cash flows, the Association considers all highly liquid debt instruments with an initial maturity of less than three months to be cash equivalents. The balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to certain limits. At times the amounts in the bank accounts may exceed FDIC insurable limits.

Marketable Securities

Marketable securities consist of U.S. Treasury Securities at December 31, 2018 and 2017. U.S. Treasury Securities are carried at fair value. These securities are restricted in use and, therefore, are not considered to be cash equivalents.

Restricted Assets

Marketable securities are restricted by the board for working capital reserves. In addition, such assets are also restricted because they have been pledged as collateral for a standby letter of credit (see Note 3) and for debt service requirements under loan agreements (see Note 6).

Accounts Receivable

The Association recognizes uncollectible accounts on an individual basis. In management's opinion, the amount of uncollectible accounts at any point in time is negligible and a reserve for uncollectible accounts is not necessary.

Unbilled Revenues

Unbilled revenues represent estimated revenues between the last dates of the cycle billings and year-end.

Investments

The Association is required to invest in participation certificates in the National Bank for Cooperatives (Co-Bank) as a requirement of its debt agreement. The Association recognizes income from this investment on the accrual basis. This method records income and increases the Association's invested amount, based on the patronage dividends declared by the bank. Refer to Note 6 for a more complete explanation of these participation certificates.

Allowance for Funds Used During Construction

Interest is capitalized on funds used during construction at the weighted average rate paid by the Association on its long-term debt. Interest capitalized for the years ended December 31, 2018 and 2017 was \$35,900 and \$3,900, respectively.

Members' Contributions in Aid of Construction

Members' contributions in aid of construction amounts consist of connection fees received from members and distribution lines contributed to the Association by real estate developers since the inception of the Association. These distribution lines are valued at an estimate of the developers' costs and are added to the Association's transmission and distribution plant.

THE ISLAND WATER ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Accumulated Other Comprehensive Income (Loss)

Accumulated Other Comprehensive Income (Loss) is required to be presented for each year a statement of operations is presented. At December 31, 2018 and 2017, Accumulated Other Comprehensive Income (Loss) consists of the unamortized prior service costs, unrecognized transition obligation, and the unamortized actuarial gain (loss) associated with its postretirement health insurance benefit plan. See Note 8 for further details on the postretirement health insurance obligation.

Fair Value Measurements

The Association measures fair value using a three-level hierarchy for fair value measurements based upon the transparency of inputs to the valuation of an asset or liability. Inputs may be observable or unobservable and refer broadly to the assumptions that market participants would use in pricing the asset or liability. Observable inputs reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability developed based on the best information available in the circumstances.

The objective of a fair value measurement is to determine the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (an exit price). Accordingly, the fair value hierarchy gives the highest priority to quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The Association may use valuation techniques consistent with the market, income and cost approaches to measure fair value.

The inputs used to measure fair value are categorized into the following three categories:

Level 1 – Inputs that utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Association has the ability to access.

Level 2 – Inputs that include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Fair values for these instruments are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

Level 3 – Inputs that are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity.

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

**THE ISLAND WATER ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017**

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES (CONTINUED)

Measure of Operations

The Association considers other income, which includes interest and earnings from investments, gain on curtailment of postretirement benefit plan obligation and other income, and expenses recorded for interest on long-term debt to be outside activities from its normal operations.

Estimates

Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, and the reported revenues and expenses. Actual results could vary from these estimates.

Subsequent Events

In preparing these financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through March 22, 2019, the date the financial statements were available to be issued.

NOTE 2 UTILITY PLANT IN SERVICE

Utility plant in service consists of the following:

	2018	2017
Source of Supply Plant	\$ 9,260,700	\$ 8,552,800
Pumping Plant	1,155,300	1,120,100
Water Treatment Plant	12,640,200	12,568,900
Transmission and Distribution Plant	25,455,400	25,032,200
General Plant	4,345,400	4,379,200
Total	<u>\$ 52,860,500</u>	<u>\$ 51,653,200</u>

NOTE 3 MARKETABLE SECURITIES

Marketable securities are comprised of the following at December 31, 2018 and 2017:

	2018	2017
United States Treasury Securities	<u>\$ 7,423,500</u>	<u>\$ 6,920,400</u>

THE ISLAND WATER ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

NOTE 3 MARKETABLE SECURITIES (CONTINUED)

The following table presents the fair value hierarchy for the balances of the assets of the Association measured at fair value on a recurring basis as of December 31, 2018 and 2017.

	2018			
	Level 1	Level 2	Level 3	Total
United States Treasury Securities	\$ 7,423,500	\$ -	\$ -	\$ 7,423,500
	2017			
	Level 1	Level 2	Level 3	Total
United States Treasury Securities	\$ 6,920,400	\$ -	\$ -	\$ 6,920,400

There were net unrealized holding losses on United States Treasury Securities of \$13,900 and \$57,500 at December 31, 2018 and 2017, respectively.

Marketable securities as of December 31, 2018 and 2017 are classified as follows:

	2018	2017
Board Restricted Assets		
Reserve Fund, Marketable Securities	\$ 6,857,700	\$ 6,353,100
Restricted Assets		
Marketable Securities	565,800	567,300
Total	\$ 7,423,500	\$ 6,920,400

NOTE 4 LIQUIDITY

To ensure efficient operations of the Association, it is the Board's policy that reserve funds equal to eight months of water sales based on the current budget be maintained. At December 31, 2018 and 2017, \$6,857,700 and \$6,353,100, respectively, was maintained for this purpose.

Additionally, the following financial assets could readily be made available within one year of the balance sheet dated to meet general expenditures:

	2018	2017
Cash and Cash Equivalents	\$ 1,573,500	\$ 1,769,900
Accounts Receivable	544,600	479,100
Unbilled Revenue	374,200	335,800
Total	\$ 2,492,300	\$ 2,584,800

**THE ISLAND WATER ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017**

NOTE 5 DEPARTMENT OF ENVIRONMENTAL PROTECTION

The Association operates a deep injection well as a disposal site for its brine waste water. The Department of Environmental Protection (DEP) requires operators of deep injection wells to meet certain financial tests to demonstrate that the operators can plug the well when it is necessary. The Association has obtained a Standby Letter of Credit issued by Bank of America in the amount of \$500,000 to provide the financial assurance required by DEP. In addition, the Association has set aside \$565,800 in treasury notes in a holding account to collateralize the Standby Letter of Credit. These funds are presented within restricted assets on the Association's balance sheet.

The Association is recognizing an annual charge to recognize the \$440,400 liability for the anticipated cost of plugging this well in 2031.

As of December 31, 2018 and 2017, the Association had accrued \$206,500 and \$194,800, respectively, for the accreted disposal liability.

NOTE 6 LONG-TERM DEBT

Long-term debt, all of which is payable to Co-Bank, consists of the following:

<u>Description</u>	<u>2018</u>	<u>2017</u>
6.75% mortgage note payable which financed the drilling of a deep injection well, monthly principal payment of \$10,000 plus interest; final payment due December 2024	\$ 720,000	\$ 840,000
4.95% mortgage note payable which financed the High Service Building and Suwannee Production Well, monthly payment of principal and interest in the amount of \$13,144; final payment due August 2034	<u>1,718,700</u>	<u>1,789,200</u>
Subtotal	2,438,700	2,629,200
Less: Current Maturities	<u>(194,700)</u>	<u>(190,800)</u>
Total	<u>\$ 2,244,000</u>	<u>\$ 2,438,400</u>

THE ISLAND WATER ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

NOTE 6 LONG-TERM DEBT (CONTINUED)

Maturities of long-term debt as of December 31, 2018 are as follows:

<u>Year Ending December 31,</u>	<u>Amount</u>
2019	\$ 194,400
2020	198,200
2021	202,100
2022	206,300
2023	210,700
Thereafter	1,427,000
Total	<u>\$ 2,438,700</u>

Substantially all assets are pledged as collateral for long-term debt.

The agreements with Co-Bank call for the Association to maintain a cash or marketable securities balance in the amount of \$360,000 as a debt service reserve. This amount is presented within the board restricted assets amount noted on the balance sheet. The agreements preclude the Association from entering into other indebtedness and require certain working capital and tangible net worth ratios be maintained.

The agreements with Co-Bank also call for certain financial covenants to be met. The first of these is a debt-service coverage ratio of not less than 1.25 to 1, defined as the ratio of net income plus depreciation expense, amortization expense and interest expense, over all principal payments plus all interest expense. The second financial covenant is a debt to operating cash flow ratio of not greater than 6.0 to 1, defined as total debt over the sum of net income plus depreciation expense, amortization expense, and interest expense. The third financial covenant is a debt to capitalization ratio of not more that 0.60 to 1, defined as total debt over total capitalization. Management believes the Association is in compliance with these financial covenants.

The loan agreements provide for a penalty if the loans are paid off prior to maturity. The penalty approximates the net present value of the difference between current market interest rates and the debt's stated rate. At December 31, 2018 and 2017, the approximate amount of the penalty was \$148,400 and \$282,400, respectively.

The Association is required to purchase Participation Certificates in Co-Bank. These certificates are required by the Farm Credit Act of 1971 and the bank's capital plan, as adopted by its board of directors, and represent capital ownership by the Association in the bank. Additionally, the Association is allocated income from these participation certificates based on the bank's profitability.

THE ISLAND WATER ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2018 AND 2017

NOTE 7 PENSION PLANS

The Association maintains one “safe harbor 401(k) plan.” This plan allows for two types of retirement funding. One type is a fixed-rate contributory plan, covering substantially all employees. This plan requires the Association to contribute annually an amount equal to 10% of each employee's salary. The Association's contributions for 2018 and 2017 were approximately \$222,800 and \$236,800, respectively, for this portion of the plan.

The second type of retirement funding is a salary deferral savings plan with limited company match. This portion of the plan allows employees to defer salary up to the maximum allowed by the limitations imposed by the IRC through payroll deductions. In accordance with the provisions of the plan, the Association will match 100% of employee contributions up to a maximum amount of 5% of gross pay and the Association will also match 50% of any deferral amount over 5%, but not more than 10% of gross pay. For the years ended December 31, 2018 and 2017, the Association recorded expense for the matching contributions of \$161,300 and \$173,300, respectively.

NOTE 8 POSTRETIREMENT BENEFIT PLAN

In 2005, the Association instituted a retirement health insurance benefit plan covering all employees and their spouses. On March 27, 2018, the Association's Board of Directors discontinued the retirement health insurance benefit plan for all current employees.

Prior to March 27, 2018, retiree benefits were reimbursed by the Association at the rate of 100% for the retiree and 75% for the retiree's spouse. The plan provided for the reimbursement of so-called “Medi-Gap” insurance premiums for retired employees and their spouses over the age of 65 for the remainder of their lifetime. For employees with at least 15 years of service who retired prior to March 27, 2018, the Association will continue to provide reimbursement for Medi-gap coverage at the average monthly cost of Medi-gap Plan F in the State of Florida as listed on medicare.gov. Cost covered will be 100% for employees and 75% for spouses. Under the current plan, coverage will continue for both the employee and the spouse for the remainder of their lifetime. Employees with at least 15 years of service who were 63 years or older on March 27, 2018, will receive a one-time payment of \$10,000 upon retirement, and employees aged 60 years to 62 years will receive a one-time payment of \$5,000 upon retirement.

The discontinuance of this benefit to current employees resulted in a curtailment gain of \$3,198,200.

For the year ended December 31, 2007, the Association adopted the accounting guidance for the recording of its postretirement health insurance obligation. The accounting guidance requires the cost of the postretirement benefit to be recognized over the term of the employee's period of employment. In addition, the initial implementation of the accounting principle created a transition obligation element for the cost of the program incurred before the actual implementation of the plan. This transition obligation has been recorded into other comprehensive income and is being amortized into health insurance expense ratably over a period of 12 years, consistent with existing accounting standards.

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NOTE 8 POSTRETIREMENT BENEFIT PLAN (CONTINUED)

For the years ended December 31, 2018 and 2017, the Association's postretirement health insurance obligation, and the additions and reductions to that obligation disclosed below, have been calculated by an actuary. Key estimates used in the actuary's calculation, and estimated future benefit costs, are disclosed below.

The changes in the accrued postretirement health insurance obligation for the years ended December 31 were as follows:

	2018	2017
Beginning of the Year:	\$ 4,320,400	\$ 3,855,200
Increase for Annual Cost of Benefit	210,000	204,900
Interest Cost	154,500	160,800
Assumption Changes	(443,800)	348,700
Actuarial (Gain) Loss, including Effect of Change in Discount Rate	(560,100)	(222,700)
Benefit Payments Made	(37,700)	(26,500)
Plan Amendments	(3,198,200)	-
End of the Year	<u>\$ 445,100</u>	<u>\$ 4,320,400</u>

The following changes in the postretirement health insurance obligation were recognized in accumulated other comprehensive income (loss):

	2018	2017
Beginning of the Year:	\$ (753,300)	\$ (714,300)
Actuarial Gain (Loss), including Effect of Change in Discount Rate	1,003,900	(126,100)
Amortization of Actuarial Gain (Loss)	31,500	22,100
Amortization of Transition Obligation/Past Service Costs	25,200	65,000
End of the Year	<u>\$ 307,300</u>	<u>\$ (753,300)</u>

The actuarial loss reported in the table above is primarily the result of changes in the discount rate used in the calculation performed by an actuary.

The following table presents the components of the net postretirement benefit cost included in administrative expenses in the statements of operations and system investment for the years ended December 31:

	2018	2017
Current Year Charges	\$ 364,500	\$ 365,700
Amortization of Transition Obligation	25,200	65,000
Amortization of Actuarial Gain	28,800	22,100
Net Post Retirement Benefit Costs	<u>\$ 418,500</u>	<u>\$ 452,800</u>

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NOTE 8 POSTRETIREMENT BENEFIT PLAN (CONTINUED)

The following items included in accumulated other comprehensive income have not yet been recognized in net postretirement benefit cost:

	<u>2018</u>	<u>2017</u>
Actuarial Gain (Loss)	\$ 307,300	\$ (725,500)
Prior Service Cost	-	(3,100)
Net Transition Obligation	-	(24,700)
Total Amounts Not Yet Recognized	<u>\$ 307,300</u>	<u>\$ (753,300)</u>

The following amounts have been amortized into net postretirement benefit cost during the years ended December 31, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Amortization of Actuarial Gain	\$ (14,300)	\$ 22,100
Amortization of Transition Obligation	-	65,000
Total	<u>\$ (14,300)</u>	<u>\$ 87,100</u>

The plan is unfunded and will be paid for out of current operations as payments are required.

Assumptions used to determine postretirement health insurance benefit costs at January 1st:

	<u>2018</u>	<u>2017</u>
Discount Rate for Obligations	3.61%	3.61%
Health Care Cost Trend Rate	6.90%	6.90%
*Ultimate Trend Rate	4.51%	4.51%

Assumptions used to determine postretirement benefit obligations at December 31st:

	<u>2018</u>	<u>2017</u>
Discount Rate for Obligations	3.61%	4.19%
Health Care Cost Trend Rate	6.90%	6.80%
*Ultimate Trend Rate	4.51%	4.40%

*The ultimate trend rate is the rate at which the health care cost trend rate is assumed to decline. The ultimate trend rate used by the actuary for the calculation of the liability at December 31, 2018 is expected to be achieved in 2075.

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NOTE 8 POSTRETIREMENT BENEFIT PLAN (CONTINUED)

Actual payments under this plan, based on expected retirement dates, are projected to be paid as follows (benefit payments are in future year dollars):

Year Ending December 31,	Amount
2019	\$ 23,900
2020	22,100
2021	22,800
2022	23,500
2023	24,200
2024-2028	130,300

The effect of a one-percentage change in the Health Care Trend Rate follows:

	Based on Fiscal 2018 Trend Rates	Based on 1% Higher Trend Rates	Based on 1% Lower Trend Rates
Effect on the service and interest cost components of the fiscal 2018 benefit cost			
Service Cost	\$ 210,030	\$ 270,959	\$ 165,162
Interest Cost	154,494	189,819	127,497
Total	\$ 364,524	\$ 460,778	\$ 292,659
Effect on the December 31, 2018 accumulated postretirement benefit obligation			
For Retirees and their Dependents	\$ 445,113	\$ 500,134	\$ 398,412
For Other Fully Eligible Participants	-	-	-
For Other Active Plan Participants	-	-	-
Total	\$ 445,113	\$ 500,134	\$ 398,412

NOTE 9 CHANGE IN ACCOUNTING PRINCIPLE

The Association adopted FASB 2016-14, *NFP Financial Statements* in 2018. These changes were applied retrospectively, to ensure comparability with the prior year.